



Black Business Supplier Development Programme (BBSDP) – an initiative of the Department of Trade & Industry



Nakiseni Business Enterprises



Who are we?

Nakiseni Business Enterprises (NBE), established in 2004 is a holding group comprised of the following portfolios:

- Manufacturing (Chemical)
- Construction
- Food and beverages – Galitos Lephallale
- Professional Services → **BBSDP**



Accredited & Appointed DTI Network Facilitator



Our role as a Network Facilitator:

- Increase awareness of the programme
- Assist qualifying enterprises with the application process



What is the BBSDP?

- **Cost -sharing grant (non repayable) offered by the DTI to predominantly black owned enterprises to assist them to:**
 - improve competitiveness and sustainability
 - become part of the mainstream economy & to create employment



Brief background of the BBSDP

- Introduced to address constraints faced by black owned enterprises such as
 - **Funding criteria constraints** from lending institutions
 - Products not meeting required **quality standards**
 - **Lack of management skills** to operate growing enterprises
 - **Limited access** to competitive markets



Some of the benefits of the programme

- Affordability of machinery/equipment/tools
- Enhance service delivery/ business efficiency
- Significant savings on hiring costs
- Access to bigger projects
- Diversification



FOLLOWING SECTORS AND MANY OTHER MAY BENEFIT:

- Construction and Mining
- Funeral Services
- Farming
- Print Media and Events management
- Hospitality and Tourism
- Manufacturing



Grant Breakdown

Tools/Machinery & Equipment

50:50

DTI contribution : Applying enterprise

- TLB's, Excavators and rollers etc
- Brick making machines, granite machines and food processing machines
- Sound system for outdoor and indoor activities and LCD screens etc
- Tents and chairs etc
- Lowering devices, mortuary fridges and stretchers
- Tractors and forklifts

Software, Short Course Training, Marketing Material

80:20

DTI contribution : Applying enterprise

Including:

- Grading: Tourism Council of SA
- BEE Accreditation and Verification
- Dynamic Website (5-7 pages, flash animation or a database)
- Software E.G. Pastel payroll, pastel Xpress etc
- Training E.G. Pastel payroll training and Pastel Xpress 2007
- Media Advertisement E.G. Newspaper, Radio and Magazine.
- Signboard design and erection
- Car branding



Who can apply

- 51% black owned company in any business sector
- 50% black management
- Turnover bracket (R250,000 – R35 mil)
- Minimum 1 year in operation and trading as a business
- SARS compliant



Documents required to apply

- Company Registration
- Tax Clearance certificate
- 3 yrs financial statements (most recent)
- Business profile
- Certified ID copy(ies) of the shareholders
- 3 comparable quotations
- 3 months bank statement
- List of employees



ADDITIONAL INFOR

- NB: Applicant cannot apply for more than 30% of the company's annual turnover
- E.G. If the company's turnover is R1,000,000 you are only allowed to buy machinery to the cost of R300,000 excl vat.



CONTINUE

- Through Nakiseni's facilitation in the BBSDP we anticipate that more than R100 million shall have been spent by the end of October, half of which shall have been contributed by government.



Take advantage of this opportunity and/or spread the message !!

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- www.nakiseni.co.za
- www.thedti.gov.za (Acronym: BBSDP)

